Opening Remarks

Doing Business in Zambia, 16.11.2021

Your Excellencies,

Dear Mr. Mousouris, Dear Mr. Maniatakis

Ladies and gentlemen,

Dear Friends,

On behalf of SEV, I would like to thank the Hellenic African Chamber of Commerce and Development, our partner in Sub-Saharan Africa, for hosting today's information meeting on business opportunities in Zambia.

This event comes, exactly two years, afterour business mission in Zambia, in November 2019.

I am really happy to see that most of the speakers today, are the ones who took part in the preparation of that mission andcontributed to its success.

May I remind you that during the visit, 11 Greek companies from the sectors of construction, energy, food, building materials, pharmaand services had the chance to make more than 100 B2B meetings in Lusaka and Dar Es Salam in Tanzania.

Also, during our visit in Zambia we had the chance to sign an MoU with ZACCI, represented today by Mr. ChabukaKawesha.

We continue to see this MoU as a further step for meaningful business partnerships between our two countries.

Ladies and gentlemen,

SEV Hellenic Federation of Enterprises, is the largest business network in Greece, and plays a leading role in the country's transformation into a productive, outward-looking and competitive economy.

We have a broad membership, including the largest corporations in Greece.

SEV is constantly working to expand trade and commercial ties with our business partners around the world.

Today's event, aims to further promote trade and business relations with Zambia, to strengthen the relationship already in place.

After many years of significant socio-economic progress and achieving middle-income status, Zambia's economic performanceis doing well.

Strong performance of services, Substantial mineral wealth and untapped resources in agriculture, hydropower, and tourism.

These are positive developments and offer excellent perspectives for growth.

Ladies and gentlemen,

We live in times where the boundaries between people are overwhelmed by our connections.

So I do not see our countries and people as a world apart;

What is more, the Greek community in Zambia enhances our ties and our relations.

So the foundations of our relations are strong.

Thank you once again to our host.

Thank you very much for your attention.